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Tel: 023 9228 6000 Ext 3708

Name:

Date: 17/04/2020

Ref: 20-21 005

Dear

#### **Freedom of Information request**

Thank you for your request for information under the Freedom of Information Act 2000, which was received by our Freedom of Information team on 02/04/2020.

**We are currently going through a process of reviewing our past bids with potential clients in order to improve and sharpen our offering. Particularly, the ones which were not successful.**

**On 1 September 2019, we submitted a bid for an ESB Integration off Microsoft BizTalk to InterSystems HealthShare Health Connect in relation to a request for quote we received from Simon Hammond.**

**We submitted the bid after considerable effort, and shortly after Simon Hammond left Portsmouth and Paul Roll took over. We were told we were not successful but never received any useful feedback on what the outcome was or why we were not selected.**

- 1. What are the full names of all those that placed a bid for this work?**
- 2. A full copy of the tender response document for the winning bid**
- 3. The scoring applied to the winning bid**
- 4. A full copy of the tender response document for the 2nd place bid**
- 5. The scoring applied to the 2nd place bid**
- 6. The scoring applied to our bid - if we were not 2nd placed**

The Trust can confirm that Integrella was not part of a formal bidding/tendering process for provision of professional services and there was never any formal procurement initiated in respect to the work in question.

We are in the process of replacing the Trust's current Integration Engine (TIE) solution used for providing interfaces between systems and, as part of planning & preparation, we wanted to explore options for how this might be approached. Having identified the replacement solution (the Health Connect platform from Intersystems) it was recommended that we approach some of Intersystems

preferred professional services partners to consider their engagement in support of the implementation of the system.

To help us decide whether this was a route we wanted to take, two preferred partners were approached with the aim of evaluating whether we wished to engage further assistance with implementation and initiate formal procurement. Integrella were one of the partners we informally approached as part of our market evaluation. We had informally asked to provide an overview of services that might be provided and indicative (rough order of magnitude) costs to inform our decision making.

On the basis of information we obtained, from both Integrella and the other partner approached, we decided that we did not wish to proceed with direct formal engagement of any partner to support the implementation of the Intersystems solution. Instead that we would undertake the implementation ourselves (in-house) and make ad-hoc arrangement, via national frameworks, for any specialist support we may require as we proceed.

In summary, there was never any requirements specification or tendering documents issued by us in the first instance for partners to respond to and information obtained was not subjected to any formal assessment process.

Please accept this letter as completion of your request. Please note that copies of this request will be held on file for three years before being confidentially destroyed.

If you are dissatisfied with the outcome of your request, please contact our Head of Information Governance on [Information.Governance@porthosp.nhs.uk](mailto:Information.Governance@porthosp.nhs.uk) or write to the above address and we will conduct an internal review. Upon review, if you are still dissatisfied, you may appeal our decision by contacting the Information Commissioner's Office; for more information please visit the [ICO's website](#).

Please be aware, if we do not receive an appeal within 30 days of you receiving this letter, we will assume that you are satisfied with our response. If you have any further queries, please do not hesitate to contact us.

Yours sincerely

Freedom of Information Team